



## Challenges in Cash Processes




The current economic conditions and the difficult credit markets are forcing companies to improve their cash flow and reduce their working capital needs. ERP Logic understands these challenges. Our in-house experts assist clients every day in achieving their cash management goals by providing a solution that leverages the appropriate tools.

Current challenges in cash processes:

- High DSO (Days Sales Outstanding) increasing working capital requirements
- High number of paper invoices
- High cost of invoicing and reconciliation (resources, time, etc.)
- High percentage of disputed invoices
- High number of days to reconcile a disputed invoice
- Large amount of uncollectible receivables
- Processes and systems not integrated with business partners
- Difficulty in predicting cash flow

## ERP Logic delivers the right FSCM solution

Financial Supply Chain Management (FSCM) is an integrated approach to provide better visibility and control over ALL cash-related processes. Here is a brief overview of our iFSCM (Integrated Financial Supply Chain Management) solution, its objectives and benefits.

 <p><b>What is iFSCM</b></p> <ul style="list-style-type: none"> <li>• iFSCM is a packaged solution to implement SAP FSCM quickly and cost effectively</li> <li>• ERP Logic's iFSCM solution enhances SAP FSCM in several ways such as enhanced reporting &amp; workflow capabilities to provide better ROI to our customers</li> <li>• A typical iFSCM implementation for Collections &amp; Dispute Management takes about 12 weeks and requires two resources</li> </ul>	 <p><b>Objectives of iFSCM</b></p> <ul style="list-style-type: none"> <li>• Reduction of working capital through faster collections and dispute resolution</li> <li>• Better predictability of cash flows</li> <li>• Reduction of bad debt by managing and controlling your customers' credit exposure</li> <li>• End-to-end business process integration by providing better financial visibility to your business partners</li> <li>• Implementation of SAP FSCM in a quick and affordable manner to improve ROI</li> </ul>	 <p><b>Benefits of iFSCM</b></p> <ul style="list-style-type: none"> <li>• iFSCM's lean team structure and "templated" approach results in a quick &amp; affordable implementation</li> <li>• iFSCM Cockpit can speed up collections specialists processing time through its guided procedures</li> <li>• iFSCM provides additional collection rules for increased flexibility</li> <li>• Provides powerful integration capabilities with SD credit management</li> <li>• Provides integration with credit card processors such as Paymetric</li> <li>• Correspondence capabilities to print send or email collection letters</li> </ul>
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## SAP Dispute Management

SAP Dispute Management helps cross-departmental dispute resolution in a quick and efficient manner.

### Benefits of Dispute Management

- **Greater visibility:** Dispute Management provides a centralized, role-based view to create, track and manage dispute cases. All related documents such as the accounting document are linked.
- **Faster resolution:** Dispute cases can be forwarded to the right individuals for clarification leading to faster resolution.
- **Integrated:** It is integrated with AR so that dispute cases are updated automatically.
- **ERP Logic's Dispute Management Cockpit** can be used to track the underlying causes such as damaged goods or late delivery so that corrective actions can be taken.

## SAP Collections Management

SAP Collections Management can help you handle receivables proactively and prioritize accounts by risk.

### Benefits of Collections Management

- **Streamlined process:** The collections worklist prioritizes the customers to be contacted and presents all the relevant information saving valuable time for the collections specialist.
- **Greater visibility:** All contacts are automatically documented. Promises-to-pay and dispute cases can be created in the worklist and are displayed in the history.
- **Higher productivity:** Collections specialists can process more receivables on a daily basis resulting in lower DSO and directly contributing to the bottom line.
- **ERP Logic's Collection Management cockpit** also provides enhanced monitoring and reporting capabilities.



### ERP Logic - Your ERP Navigator

For more information on how to drive your business results with ERP Logic, contact us at [info@erplogic.com](mailto:info@erplogic.com) or visit our website at [www.erplogic.com](http://www.erplogic.com)

Call us for an  
**"ERP Logic iFSCM" solution**  
**FREE Consultation**

Tel : (972) 401 ERP1  
 Tel : (972) 401 ERP6